

CONNECTICUT

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2008

Golf

Connecticut's #1 Golf Lifestyle Magazine

Blue Fox Run GC

A Connecticut Treasure

PLUS

- Quarry Ridge & Laurel View
- The Life and Works of Bob Labbanca
- Romancing the CT Coastline
- An inside look at Golf's Funny Man
- And much more!

[CHANGING HANDS]



International Real Estate Brokers'

Perfect follow through

Whether it be the development of a multi-million dollar golf course or a beautiful, Connecticut mansion, sellers in the east coast turn to one name, Mary-Kay Daughters. Mary-Kay, owner of the East Coast Operations of Hoffman International, is an international real estate broker extraordinaire.

For over twenty years Mary-Kay has worked and advised wealthy clients on aggressive strategies to acquire and sell property.

“We give personalized service and develop a marketing plan unique to each property. Using our comparative market analysis and price recommendation, you get a service like no other. We market listings via display advertising, classified advertising, brochures and the Web,” says Daughters. And market she does. After reviewing her material and discussing her strategies, one couldn’t feel unimpressed by her methods. Beyond simple advertisements, Mary-Kay and her team aggressively promote her opportunities through lifestyle events that will target the appropriate clientele – think the Hamptons. At the Hamptons Classic Horse Show for example, Mary-Kay has the ear of 100,000 plus guests to introduce herself to,

catch up with old friends, and close a sale or two. The following week she's off to Leesburg, Virginia to present at a wine festival for 30,000 guests. Up and down the east coast she travels, attending trade shows and events. "The lifestyle is definitely a part of my everyday business. I'm constantly networking with clients who expect a high level of service when million dollar properties are at stake."



In the golf business, prospective golf course developments need land and lots of it. And when you deal with the level of clientele Mary-Kay interacts with on a daily basis, building a nine-hole on 75 acres is not out of the ordinary. "My clients have reached a certain stage in their professional lives and they want new challenges. These are not the type of people that like to sit back and simply play golf all day, they want to be the ones building bigger and better courses." Who can blame them, golf for the longest time has been a prestigious sport, and owning and operating your own golf course is a moment of arrival. For the circles Mary-Kay travels in golf is a way of life. It's relaxing and challenging all in the same package. In many regards, Mary-Kay mimics that same duality. In the end, Mary-Kay is a com-



plex and sophisticated woman, who through an unbeatable combination of charm and elegance, coupled with sound business acumen, has earned herself a permanent place on the international stage. So the next time you see a few hundred acres for sale, Mary-Kay is probably already two steps ahead of you presenting to a potential buyer what owning a signature 18 hole golf course would be like

– pretty good I imagine.

FINEST PROPERTY LISTINGS IN THE NORTHEAST



HOFFMAN
INTERNATIONAL
PROPERTIES, LLC.



The Marble Villa, Oxford/Southbury CT Border:

"A Little Touch of Europe In the Connecticut Valley. 76-acres w/ panoramic views on the distant hills beyond. Pond with vineyards within the estate. Enter through the 180-year old French wooden double doors to the 2-story foyer with hand-painted dome, curved parallel staircases and 2-story waterfall. 12,000 to 14,000sf, 5-BR, 5-Full + 3-half baths, 4-car w/2000sf unfinished rooms above, 13-room Mediterranean home. Structural steel framing supports stucco and glazed terracotta-tile roof, as well as the 130-tons of European marble, limestone & granite imported from 10-countries inside, plaster walls, all accented with Brazilian Cherry (Jotoba) wood & hand-painted ceramic tile. Stained-Glass windows made by a well-known international artist throughout house. Approx 1-1/2 hours from NYC, 1-hour from Hartford, CT. In-between Rts. 84 & 95.

Price:...\$5,400,000 for 76-acres or \$4,600,000 for 50-acres.



Roccamonfina, Newbury, NH

Stunning views of Lake Sunapee & Mt. Sunapee
10,000 SF home plus 1,000 SF caretaker or nanny
quarters
12 acres of land

Price: \$2,100,000.00

New Listing: 3 Premier Golf Courses - Inquire Today!

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